

Ford Announces 1999 AFV Incentives for Fleets

As part of its effort to make alternative fuel vehicles (AFVs) economically-viable for fleet purchasers, Ford Motor Company recently released its 1999 AFV option pricing and incentives list for fleets.

The company is offering a \$2,000 incentive on its dedicated F-Series natural gas vehicles (NGVs), as well as its dedicated and bi-fuel Econoline NGVs. Ford's Crown Victoria NGV features a \$1,500 incentive, or a \$2,025 incentive when ordered with the company's Extended Range Package.

A \$1,500 incentive is also available for the bi-fuel propane F-Series pickup and the bi-fuel propane Econoline van. Ford said the bi-fuel propane F-Series truck features a propane tank which can hold 26 gallons of propane, in addition to a standard 30-gallon gasoline tank, with a total driving range of up to 700 miles.

Beginning in the 1999 model year, all 3.0-liter Rangers will be

flexible-fuel vehicles (FFVs), capable of running on ethanol (E-85), unleaded gasoline, or any combination of the two fuels at no additional cost. For its Taurus FFV, the company is offering a \$1,000 AFV incentive, making the incremental cost of the FFV option \$165. Contact: Ford, phone 800-ALT-FUEL(258-3835), website <http://www.fleet.ford.com>.

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